# 2022 INTERNATIONAL FORUM

PARTNER WITH US TO ADVANCE THE GOOD WORK OF CHRISTIAN HIGHER EDUCATION

# SPONSORSHIP AND EXHIBITOR GUIDE

**FEBRUARY 11-13** 

**Pre-Forum Seminars Feb 10** 

GAYLORD TEXAN | DALLAS, TX





# Sponsor the largest gathering of Christian higher education professionals in the country

We invite you to partner with us as a sponsor/exhibitor of the 2022 International Forum. Come join us and discover many opportunities with our campus leaders and help support their mission through your unique expertise and resources.

The Council for Christian Colleges & Universities (CCCU) is a higher education association of more than 180 Christian institutions around the world, including more than 150 in the U.S. and Canada and more than 30 from an additional 19 countries. CCCU institutions are regionally, nationally, and professionally accredited and are Christ-centered, rooted in the historic Christian faith. Most also have curricula rooted in the arts and sciences. The CCCU is a tax-exempt 501(c)(3) nonprofit organization headquartered in the historic Capitol Hill district of Washington, D.C.

Every four years, in lieu of our traditional stand-alone peer group conferences, the CCCU convenes all key positions on campus, from the president to senior level officers in advancement, enrollment/admissions, student life, marketing, diversity and inclusion, chief financial officers, campus ministry directors, financial aid directors, alumni relations directors, and other leaders on campus for one large event. The 2022 Forum will be hosted at the Gaylord Texan in Dallas from February 11-13, 2022. There will also be Pre-Forum Seminars on specific topics offered on Thursday, February 10.



"Join us as we tackle some of the most pressing trends and issues facing Christian higher education and celebrate the invaluable role our colleges and universities play as we look towards the future."

**Shirley Hoogstra** *President, CCCU* 

# Forum 2018 Event Highlights



**1,200+** Attendees



37 Sponsors



80+Exhibitors



136

plenary and breakout sessions across 10 themes



120+

CCCU schools represented



27+

industries represented



# Forum 2018 Sponsors









































































# Forum 2018 Exhibitors

**ACUPress** 

Altimeter Software Appalachia Service Proiect

Azusa Pacific University

Baker Academic/Brazos Press

**Bethel University** 

**BGW Services** 

**BioLogos** C2AE

Calvin Institute for Worship Studies

CapinCrouse

Carnegie Communications

**CBE International** 

Classic Learning Initiatives

College HealthShare LLC

Concur

Cornerstone Management

Corts Consulting/AGB

Credo

Crown Financial Ministries

Earl Young's Team (DKMS)

EdBooks/TEL Library

**Education Management Services** 

Enrollment Rx

Evangelism Initiative

FaithLife

Footstep Ministries

Fund Evaluation Group

Gonser Gerber

GradeScale

**Gray Plant Mooty** 

Helix Education

**ImageMasters** 

InterDesign

InterVarsity/IVPress

Israel Ministry of Tourism

JenEd Consulting

King's College

Learning House

Liaison International

IRAP

Lumerit

Max Greiner Jr. Designs

MBS Books

Merit Pages

Metz Culinary Management Missouri Baptist University

National Management Resources

NCCAA **NRCCUA** 

Operation Christmas Child

Paskill Stapleton & Lord

Pedestal Foods

Pepperdine School of Public Policy

Performance Enhancement Group

(PEG), Ltd. The Alumni Attitude Study

Permanens Capital

Pharos Resources

PhilanthroCorp

Pioneer College Caterers

**PULSE Movement** 

Oara

Reeher Regent University

RHB

RuffaloNoelLevitz

Signal Vine

Sodexo

Sovereign Insurance

**Stamats** 

TextAim

The Fund Raising School/

IU Lilly Family School of Philanthropy

**Thrivent** 

Timely MD **Timothy Group** 

Tree of Life

TurtleWise. Inc.

Tvndale

**U!Shine** 

University of the Holy Land

Value Based, Inc.

**Vivid Energies** 

Weaver

Weber & Associates

**WEVO Conversion** 

WorkDay

World of Travel

Xede

**Xlerant** 

# \$50,000 - \$75,000

# **Diamond**

# Package Benefits

### \$50,000 | CONFERENCE PARTNER

Exhibit Hall Experience	Messaging Reach  Opportunity to speak or provide a video/Power Point for three (3) minutes on main stage in front of all conference attendees  Opportunity to present educational concurrent session (Session should be educational, non-commercial; presentation content will be reviewed in advance and include at least one pre-		
Complimentary 10' x 10' exhibit booth			
Conference Access			
3 complimentary full conference registrations			
Onsite Marketing	senter from one of our CCCU institutions if possible/applicable)		
1 full-page ad in Forum program booklet	Verbal recognition/thank you from main stage at Forum		
Logo displayed at Forum in multiple locations:  On overall sponsor thank you signage  In program with 25-word company description	Pre-event and Post-event Marketing		
<ul> <li>Signage in registration area and sponsored session</li> <li>Transition slides shown multiple times throughout the Forum</li> </ul>	le-mail sent prior to the Forum from the CCCU promoting your organization (Content subject to CCCU approval)		
Opportunity to have one promotional item or brochure in registration packet	Banner ad on Events page leading up to Forum		
	Social media thank you shout out prior to event		
	Electronic Excel roster of attendees pre/post-Forum		
	Logo and link to your company website on Forum webpage		

### \$75,000 | LOUNGE SPONSOR

All the benefits from the \$50,000 level plus:

### **Onsite Marketing**

Named Lounge Sponsor – located inside Exhibit Hall (2 available) Includes signage and listing in printed program on all exhibit hall maps

### **Post-event Marketing**

Half-page (interior) ad in 2022 Spring Advance magazine



# **Platinum**

\$30,000

## Opportunities

Track Sponsors: (10 tracks, 1 sponsor per track)

- Advocacy & Public Policy
- · Christians in the Public Square
- Distinctives of Christian Higher Education
- Enrollment & Demographics
- Ethics & Technology
- Financial Health & Resource Development
- Human Sexuality
- · Innovating for the Future
- Leadership
- · Racial & Ethnic Diversity & Inclusion

A/V Sponsor (2 available)

Friday night Opening Dinner (3 available)

**Opening Dinner Keynote Speaker Sponsor** 

**Registration Bag Sponsor** 

Printed Program Booklet (back cover advertisement)



## Package Benefits

### **Exhibit Hall Experience**

Complimentary 10' x 10' exhibit booth

### **Conference Access**

3 complimentary full conference registrations

### **Onsite Marketing**

Complimentary full-page ad in Forum program booklet

Logo displayed at Forum in multiple locations:

- · On overall sponsor thank you signage
- · In program with 25-word company description
- · Signage in registration area and/or sponsored session
- · Transition slides shown multiple times throughout the Forum

Opportunity to have one promotional item or brochure in registration packet

### **Messaging Reach**

Verbal thank you from main stage at Forum

### **Pre-event and Post-event Marketing**

Social media thank you shout out prior to the event

Logo and link to your company website on Forum webpage

Electronic Excel roster of attendees pre/post-Forum

# Gold

\$20,000

# Opportunities

**Mask Sponsor** 

**Lanyard Sponsor** 

**Hotel Key Card Sponsor** 

**Guidebook App Sponsor** 

Thursday Evening Welcome Reception Sponsor-Exhibit Hall (2 available)

Friday Lunch Sponsor (3 available)

Saturday Lunch Sponsor (3 available)

**Daily Wi-Fi** (1 slot per day OR \$50,000 exclusive sponsor, which moves you to Diamond and password naming)

Videography

**Photography** 



# Package Benefits

### **Exhibit Hall Experience**

30% discount on 10' x 10' exhibit booth

### **Conference Access**

2 complimentary full conference registrations

### **Onsite Marketing**

Complimentary full-page ad in Forum program booklet

Logo displayed/recognition at Forum in multiple locations:

- · On overall sponsor thank you signage
- On signage at event or on back cover if you are the program sponsor
- $\boldsymbol{\cdot}\:$  On transition slides shown throughout Forum
- $\cdot$  In program with 25-word description

Opportunity to have one promotional item or brochure in registration packet

### **Pre-event and Post-event Marketing**

Logo and link to your company website on Forum webpage

Electronic Excel roster of attendees pre/post-Forum

# Silver

\$10,000

# Opportunities

Early Morning Coffee & Pastries (Fri, Sat, Sun)

Morning Coffee/Beverage Service (Fri, Sat, Sun)

\*Optional ability to provide branded cocktail napkins, cups; vendor pays for branded materials/any upcharge

Afternoon Coffee/Beverage Service (Fri, Sat)

Charging Station (6 available)

**Branded Water Bottles\*** 

Notepads\*

Pens\*

Worship Sponsor (Fri, Sat, Sun)

\*Sponsorship plus the cost of branded items



Our very first higher education client joined the CCCU in 1982. The International Forum is the perfect venue to celebrate transformed lives through scholarship and service to biblical truth. The Forum provides the opportunity to connect with our 40 clients who are CCCU members and other friends from Christian higher education.

### **Dan Campbell**

Partner | Higher Education Services Director, CapinCrouse

# Package Benefits

### **Exhibit Hall Experience**

20% discount on 10' x 10' exhibit booth

### **Conference Access**

1 complimentary full conference registration

### **Onsite Marketing**

Complimentary half page ad in Forum program booklet

Logo displayed/recognition at Forum in multiple locations:

- · On overall sponsor thank you signage
- · In Forum program booklet
- $\cdot\,$  On transition slides shown throughout Forum

### **Pre-event and Post-event Marketing**

Logo and link to your company website on Forum webpage

Electronic Excel roster of attendees pre/post-Forum



# \$5,000

# **Bronze**

## Package Benefits

### **Exhibit Hall Experience**

10% discount on 10' x 10' exhibit booth

### **Conference Access**

1 complimentary full conference registration



We look forward to supporting the CCCU at the International Forum in Dallas to share ideas and reconnect with clients and friends who we have only seen on a computer screen for the past two years. We have proudly partnered with the CCCU for seven years and are grateful for the opportunity to provide legal advice, training, and compliance services to its faith-based organizations. Our team is always sensitive to the Gospel-centered mission of the institutions we work with, and we hope to have meaningful conversations with conference attendees about critical issues facing Christian higher education.

### **Kathryn Nash**

Partner, Lathrop GPM & Co-Founder, trainED

### **Onsite Marketing**

Recognition at Forum in multiple locations:

- · Name listed on overall sponsor thank you signage
- · Logo listed in Forum program booklet
- · Name listed on transition slide shown throughout Forum

### **Pre-event and Post-event Marketing**

Logo and link to your company website on Forum webpage Electronic Excel roster of attendees post-Forum only



# **Exhibit Hall**

### Fees & Information

If you purchase by September 30, you receive a \$200 discount.

10' x 10' Booth Price:

**\$2,000** for 10' x 10' booth space if purchased and paid by September 30, 2021.

**\$2,200** for 10' x 10' booth space if purchased and paid after September 30, 2021.

Included with your booth package will be a 10' x 10' professional draped booth with a 6' table and two chairs. Carpeting, additional décor or seating, electricity, or anything outside of the aforementioned items can be purchased and arranged through our show decorator.

Booths will be assigned on a first-come, first-served basis. The CCCU will make every effort to provide exhibitors with their first or second choice; however, if this is not possible, we will assign a space in close proximity or equivalent to the preferred location.

### **Exhibit Hall Hours**

**Thursday, Feb 10** 11:00am - 7:00pm

**Friday, Feb 11** 7:00 am - 6:00pm

**Saturday, Feb 12** 7:00 am - 5:30 pm

### Benefits

### **Exhibit Hall Experience**

Discounted pricing for additional booth space for exhibitors desiring a larger footprint in the exhibit hall

### **Conference Access**

One (1) complimentary exhibitor registration for exhibit hall only 50% off full conference registration

### **Pre-event and Post-event Marketing**

Name in exhibitor list on the website and in printed program

Electronic Excel roster of attendees post-Forum

# **Other Options for Greater Visibility**

### **Brochure or Insert in Registration Packet (\$1,000)**

Opportunity to provide one brochure or item for each attendee with their registration packet

### **Printed Program Advertising Rates**

**\$1,000** Full Page 7.75" W x 10.25" H | **\$500** Half Page 3.6875" W x 10.25" H

### **Ad Specifications**

Ad artwork must be 300 dpi at full-size to ensure the highest quality for printing. (Artwork with a resolution of 72 dpi, 150 dpi, or even 240 dpi are not acceptable.) Ads must be provided in one of the following formats: a press-quality Adobe PDF, a Photoshop .PSD file, an Illustrator .EPS file, or in a packaged Adobe InDesign file (including all images and fonts used). The deadline for ads to be received is November 22, 2021.

# 2022 Forum Sponsorship & Exhibitor Application Form

To reserve your sponsorship or exhibit booth, please email completed form to Jeri Mahurin, **jmahurin@cccu.org**. Upon receipt of form an invoice will be issued with payment instructions. For security reasons please DO NOT include your credit card information on this form. Call (202) 546-8713, ext. 325, and leave a message and your call will be returned to obtain the information. Thank you!

Name			
Institution/Company			
Address	City	;	State Zip:
Phone	Email		
SPONSORSHIP/EXHIBITOR INFORMAT	TION		
SPONSORSHIP LEVEL	ITEM/EVENT SPONSORED (if applicable)		DOLLAR AMOUNT
□ Diamond			\$
□ Platinum			\$
□ Gold			\$
□ Silver			\$
□ Bronze			\$
□ Exhibitor  Booth Size 10' x 10'   By Sep. 30 \$2,000  *Call for larger sizes	0   After Sep. 30 \$2,200		\$
PAYMENT INFORMATION			
☐ Credit Card* ☐ Check**	□ ACH**		
Your Signature X		Date	

By signing this document I agree to the sponsorship/exhibitor regulations and terms on the following pages. NOTE: Sponsorships are on a first-come, first-served basis. The CCCU cannot confirm your sponsorship nor provide any sponsor benefits until full payment has been received and processed. All sponsorships are NON-REFUNDABLE.

If you have any questions, please email Jeri Mahurin at **jmahurin@cccu.org**.



<sup>\*</sup> If paying with a credit card, there is an additional 2% processing fee.

<sup>\*\*</sup> Please make checks payable to the Council for Christian Colleges & Universities. If paying by check or ACH, please note that your sponsorship will not be confirmed until the payment is received.

# **Sponsor & Exhibitor Regulations & Terms**

### **FOR SPONSORS**

Sponsorships are on a first-come, first-served basis. The CCCU reserves the right to refuse any sponsorship contingent upon review by the CCCU staff. CCCU reserves the right to refuse sponsorship after the acceptance of the application and contract, if information should come to the attention of CCCU which, in the reasonable judgment of CCCU, demonstrates that the proposed sponsors would be inconsistent with the principles espoused by CCCU or unfavorable to the reputation of the CCCU.

The CCCU cannot confirm your sponsorship nor provide any sponsor benefits **until full payment has been received and processed**. Sponsors must submit a binding sponsorship application form, including acceptance of CCCU's terms and conditions. All sponsorships are non-refundable.

### **TERMS AND CONDITIONS**

- All sponsor representatives must wear official Forum badge provided by CCCU at all times during the International Forum.
- Sponsors may display materials only in approved locations.
- Sponsor contact with event attendees must at all times be in keeping with the character of a professional meeting informative and not intrusive.
- Spouses are considered representatives of sponsoring organizations and will need to register to attend any function or be in exhibit hall.
- Additional terms and conditions may be specified by the host hotel or by CCCU.

### **DELIVERABLES**

Upon receipt of payment, the following items are needed to complete your order:

- 25-word description of your organization (if applicable to your sponsorship level)
- Company logo in a vector-based EPS format and JPEG format. This information can be sent via email to JMahurin@cccu.org

### **PAYMENT**

A 100% payment must accompany the sponsorship form. We will not reserve any sponsorship without full payment. Payment may be made in the form of check, credit card, or money order.

### **FOR EXHIBITORS**

Eligible Exhibits: The Council for Christian Colleges & Universities (hereafter referred to as "CCCU") reserves the right to refuse exhibit space to any applicant for any reason. In addition, CCCU reserves the right to refuse exhibit space to any exhibitor if, after the acceptance of the application and contract, information should come to the attention of CCCU which, in the reasonable judgment of CCCU, demonstrates that the proposed exhibit would be inconsistent with the principles espoused by CCCU or unfavorable to the reputation of the CCCU. In the event that CCCU should exercise this right, any deposit and exhibit fees paid to CCCU shall be refunded, except that if the denial of exhibit space shall be for the failure or refusal of the exhibitor to comply with the terms set forth elsewhere in the contract, the denial of exhibit space shall be treated as

a cancellation by the exhibitor. The exhibitor may not display signs that are not professionally prepared or in the opinion of CCCU detract from the appearance of the Forum.

### **TERMS AND CONDITIONS**

- All exhibitor representatives must wear official Forum badge provided by CCCU at all times during the International Forum.
- Exhibitor contact with event attendees must at all times be in keeping with the character of a professional meeting informative and not intrusive.
- Spouses are considered representatives of exhibiting organizations and will need to register to attend any function or be in exhibit hall.
- Additional terms and conditions may be specified by the host hotel or by CCCU.

**Limitation of Liability:** The exhibitor agrees to make no claim for any reason whatsoever against CCCU, its employees, the hotel, or the city and/or state wherein Forum is held for loss, theft, damage, destruction of goods, nor for any injury to him/herself or employees while the Forum is in progress, being set up, or being taken down. Exhibitor agrees to indemnify and hold harmless CCCU and its employees against any and all claims of any person arising out of acts, omissions, or negligence of exhibitor, its agents or its employees. Further, neither CCCU, its employees, officers, volunteer, nor directors shall be liable for failure of the scheduled exhibition to be held due to fire, water damage, public emergency,

# **Sponsor & Exhibitor Regulations & Terms**

strikes, other labor disputes, boycotts, cancellation of facility contracts, or acts of God beyond the power or control of CCCU to prevent. Each exhibitor acknowledges that it is the sole responsibility of each exhibitor to obtain the necessary insurance.

Assignment of Space: Exhibit space will be assigned in the order in which applications and payments are received. Exhibit space will not be assigned until full payment is received. CCCU reserves the right to alter the official floorplan, and/or reassign any exhibitor's space as deemed necessary.

**Cancellation or Withdrawal:** No refund will be made if the exhibitor cancels the contracted space on or after September 30, 2021, or if the exhibitor fails to occupy it. If written notification is received by CCCU before September 30, 2021, a 25% cancellation fee will be deducted from the refund amount.

**Payment:** 100% payment must accompany the exhibit reservation form. We will not reserve any space without full payment. Failure to pay the entire booth rental entitles CCCU to reject the exhibit reservation form. No exhibitor or his/her display materials will be allowed into the exhibit hall until he/she has made full payment to CCCU. Payment may

be made in the form of check, credit card, or money order.

**Prize Drawings & Giveaways:** Exhibitors planning to hold drawings or raffles must submit, in writing, to CCCU, a complete description of the items to be raffled, the methods by which winners will be selected, and the manner in which the winners will be announced. Such drawings will not be permitted if they conflict in any way with the Forum, exhibit program, or local laws.

Limitation on Promotion and Demonstrations: During the Forum and exhibition, all demonstrations, promotional activities, and distribution of materials must be confined within the limits of the exhibit booth(s) in the exhibit hall. The playing of loud music, videos, films, or the like, or any other loud or distracting activity that could be objectionable to neighboring exhibitors, is prohibited. Exhibitor warrants that all copyrighted material to be performed or played has been duly authorized or licensed by the copyright owners or their representatives and agrees to indemnify and hold CCCU harmless from any and all claims and expenses, including legal fees, which might arise from questions of use of any such material described above.

**Visitors:** The CCCU Forum is not open to the public. CCCU shall have sole control over all admissions. All persons entering the exhibit area will be admitted according to the rules and regulations of the Forum and exhibition as issued or amended by authorized representatives of CCCU.

Decorator Rules and Regulations: Exhibitor agrees to conform to all rules and regulations of the Forum's official decorator as detailed in the official service kit provided by that company. CCCU is not responsible for decorator and/or hotel personnel, nor can CCCU guarantee that the services and/or utilities promised by the decorator and/or hotel shall be available during exhibition.

**Security:** While CCCU seeks to arrange security personnel to maintain a watch before and after the exhibition, neither CCCU nor the security company personnel shall be liable for any damage or theft to the exhibitor's display or property. The security that CCCU is providing is for the Forum and its guests and not for the protection of exhibitor, exhibitor property, or exhibitor's workers. The exhibitor should not rely on CCCU-provided security for any reason.

To reserve space or receive more information, contact Jeri Mahurin, Sponsorship Coordinator, at JMahurin@cccu.org.



# Thank you!

We look forward to partnering with you!

